



## MJK Consulting Provides

- Capital campaigns consulting
- Management in fund development and strategic planning
- Volunteer recruitment training
- Success in fundraising solicitation training and mentoring
- Marketing counsel for your campaigns, special events and planned giving endeavors



## MJK Consulting Assists

From the initial planning and evaluation stages and feasibility study to setting a campaign's financial goal and on-site consultation, **MJK Consulting** can help:

- Establish, organize and implement successful major gifts, planned gifts and capital campaigns
- Develop individual and creative strategies for major gift cultivation and solicitations
- Attract and efficiently work with the loyal supporters of the community, civic, business and agency leaders, as well as influential volunteers
- Mentor and advise administration and development staff

## Previous Fund Development Projects

**Better Living for Garrison, Inc.**  
Garrison, ND

**Dickinson Catholic Schools**  
Dickinson, ND

**Dickinson Catholic Schools Foundation**  
Dickinson, ND

**Prince of Peace Care Center**  
Ellendale, ND

**Queen of Peace Parish**  
Dickinson, ND

**St. Ann Catholic Church Parish**  
Hebron, ND

**St. Joseph's Church**  
Dickinson, ND

**St. Joseph's Hospital & Health Center**  
Dickinson, ND

**St. Mary's School**  
Richardton, ND

**St. Wenceslaus Church**  
Dickinson, ND

**Trinity High School**  
Dickinson, ND

**Richardton Memorial Hospital  
& Health Center**  
Richardton, ND



## MJK Consulting's Experience

- 28 years combined experience in sales and fund development
- Proven experience in planning and implementing comprehensive development operations in the following areas:
  - Capital Campaigns
  - Annual Campaigns
  - Feasibility Studies
  - Special Events
  - Planned Giving
- Internationally recognized for universal fundraising techniques, the firm has presented their unique approach to fundraising methods on a global scale
- Experience in fund development for parishes, schools, healthcare facilities and civic organizations
- An awareness of the workload on staff, which is vital when establishing a working relationship between administration, staff and counsel



## Contact Information

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## Michael J. Kiedrowski



Mike has more than 20 years of extensive fundraising and senior management experience in the nonprofit sector. His work with community-wide organizations, healthcare facilities, parishes and private schools gives him a broad perspective of the dynamic development arena.

Prior to starting MJK Consulting, Mike was an insurance executive and a Foundation Executive for St. Joseph's Hospital and Health Center. He has also served as a teacher, coach, Development Director and Superintendent for the Catholic Schools.

Mike has directed parish, school, healthcare and community capital campaigns. He has also directed numerous annual campaigns and special events, presented at international conferences and has a broad knowledge base of planned giving vehicles.

The strength of relationship building established with allied professionals, as well as influential, informed volunteers is the groundwork upon which every community development effort succeeds. This primary attitude has allowed Mike to play a significant role in fund development efforts that have raised millions of dollars.

Mike spoke at the National Catholic Educational Association Convention as he showcased parish and Catholic school development. He also presented the future wealth potential on planned giving at a national Catholic Health Initiative CEO Meeting. In addition, he has attended several Crescendo\* planned giving seminars and invested in Crescendo planned giving software to assist in educating clients and potential donors on the win-win opportunities in deferred giving.

Mike earned his master's degree in educational leadership from the University of Mary, Bismarck, North Dakota, and obtained his bachelor's of science degree at Dickinson State University, Dickinson, North Dakota.

Michael J. Kiedrowski, President  
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Consulting  
**MJK**  
Fund Development

### Developing Relationships for Community Advancement through Fund Development

- Capital Campaigns
- Annual Campaigns
- Special Events
- Feasibility Studies
- Planned Giving

#### **MISSION:**

MJK Consulting provides professional fund development counsel for nonprofit agencies which is clear, concise, ethical and sensitive to the community's culture.

\* Crescendo Interactive is a planned giving, marketing and software company in Camarillo, California.